THE VALUE OF A PLATFORM

We often talk about 'value association' in conversations about Sponsorship/Content, where a brand can borrow positive values from a platform to enhance its image or drive a different perception of its brand among the platform's audiences.

But what are the typical 'values' that a platform can offer? ASN has combed several studies in this space – and added in some values that its management have used over the years of managing brand investment in the space – to provide a helpful list here.

Adrenaline / Energetic Vibrant / Exciting Youthful Intense / Passionate Speed Power Stamina Aggressive / Competitive Determined Adventurous Technical Precise / Skillful Delivery Discipline Confident **Dedication / Perseverance** Progress Cerebral / Wise Smart / Clever Insight / Intellect Life improving Connector/ Enabler Optimism Success Celebration Heritage Patriotic Authoritative / Grey Hair Traditional / Serious Tough / Gritty Safety / Protection Health / Wellness Dependable / Trustworthy Likeable / Friendly

Considerate / Respectful Helpful / Selfless Transparent / Honest Causal Ethical Eco / Green Beauty / Style Feminine Romantic Grace / Charm Refinement / Elegance Relax / Pamper Zen / Spiritual Euphoria Premium / Exclusive Gourmet / Delicious Rebellious Unorthodox Mystery Underground / Cult Masculine Challenger Visionary Futurist / Progressive Innovation Discovery Magical / Brilliant Creative / Artistic Cool Teamwork Inclusive / For the people Talent finder Mentor Happy / Cheerful Flamboyant / Exaggerated Fun / Light-hearted Slapstick Flirtatious Gossip Retro / Classic Nostalgia

Phew! Please feel free to suggest more that you have come across or have used in place of some of the above. Email us at <u>info@asiasponsorshipnews.com</u>